

| Arizona Southern Baptist Convention<br>2021 Budget Planning Worksheet |                 |                      |                     |                 |                     |                             |               |              |  |
|---|-----------------|----------------------|---------------------|-----------------|---------------------|-----------------------------|---------------|--------------|--|
| Accounts  | 2020 Budget     | 2021 Proposed Budget | Cooperative Program | NAMB Evangelism | NAMB Ch Plntg - New | NAMB Ch Plntg - Development | McGavin Funds | Fees         | Other  |
| <b>Revenues</b>   |                 |                      |                     |                 |                     |                             |               |              |  |
| <b>Gifts/Cooperative Agreements</b>                                   |                 |                      |                     |                 |                     |                             |               |              |  |
| 40001 - Cooperative Program Gifts                                     | \$ 3,461,200.00 | \$ 3,461,200.00      | \$ 3,461,200.00     |                 |                     |                             |               |              |  |
| 40003 - Lifeway   | \$ 54,996.00    |                      | \$ -                |                 |                     |                             |               |              |  |
| <b>Total Gifts/Cooperative Agreements</b>                             | \$3,516,196.00  | \$ 3,461,200.00      | \$ 3,461,200.00     | \$ -            | \$ -                | \$ -                        | \$ -          | \$ -         | \$ -   |
| <b>NAMB Funding</b>   |                 |                      |                     |                 |                     |                             |               |              |  |
| 40036 - Evangelism  | \$ 112,500.00   | \$ 210,000.00        | \$ -                | \$ 210,000.00   |                     |                             |               |              | \$ 112,500.00                                |
| 40037 - Evang - Ch Planting   | \$ 97,500.00    | \$ -                 | \$ -                |                 |                     |                             |               |              | \$ 97,500.00                                 |
| XXXXX - 4th Qtr Funding   | \$ 61,264.50    | \$ -                 | \$ -                |                 |                     |                             |               |              | \$ 210,000.00                                |
| 40038 - Ch Plntg Development  | \$ 61,387.50    | \$ 14,250.00         | \$ -                |                 |                     | \$ 14,250.00                |               |              |  |
| 40039 - Church Planting   | \$ 750,000.00   | \$ 250,000.00        | \$ -                |                 | \$ 250,000.00       |                             |               |              |  |
| <b>Total NAMB Funding</b>   | \$1,082,652.00  | \$ 474,250.00        | \$ -                | \$ 210,000.00   | \$ 250,000.00       | \$ 14,250.00                | \$ -          | \$ -         | \$ -   |
| <b>Portraits Revenue</b>  |                 |                      |                     |                 |                     |                             |               |              |  |
| 40005 - Advertising Revenue   | \$ 36,500.00    | \$ 25,000.00         | \$ -                |                 |                     |                             |               |              | \$ 25,000.00                                 |
| 40006 - Portraits Subscriptions                                       | \$ 100.00       | \$ 90.00             | \$ -                |                 |                     |                             |               |              | \$ 90.00                                     |
| 40007 - Portraits Gifts   | \$ 100.00       | \$ 100.00            | \$ -                |                 |                     |                             |               |              | \$ 100.00                                    |
| <b>Total Portraits Revenue</b>  | \$ 36,700.00    | \$ 25,190.00         | \$ -                | \$ -            | \$ -                | \$ -                        | \$ -          | \$ -         | \$ 25,190.00                                 |
| <b>Other ASBC Revenue</b>   |                 |                      |                     |                 |                     |                             |               |              |  |
| 40009 - Temp Restricted Revenue                                       | \$ 191,650.00   | \$ 236,847.04        | \$ -                |                 |                     |                             | \$ 156,847.04 |              | \$ 80,000.00 50K Partnership/30K P/W's desig |
| 40010 - Interest Income   | \$ 60,000.00    | \$ 43,100.00         | \$ -                |                 |                     |                             |               |              | \$ 43,100.00 Interest/Earnings               |
| 40011 - Miscellaneous Revenue   | \$ 10,000.00    | \$ 10,000.00         | \$ -                |                 |                     |                             |               |              | \$ 10,000.00 CBF                             |
| 40012 - VBS Clinic Fees   | \$ 2,000.00     | \$ -                 | \$ -                |                 |                     |                             |               |              |  |
| 40014 - Trust Income for Coop Prog                                    | \$ 17,500.00    | \$ 17,500.00         | \$ 17,500.00        |                 |                     |                             |               |              |  |
| 40018 - Hisp Min Conf Income  | \$ 20,800.00    | \$ 18,500.00         | \$ -                |                 |                     |                             |               | \$ 7,500.00  | \$ 11,000.00 Hispanic AMO                    |
| 40032 - Church Life Events  | \$ 5,500.00     | \$ 4,000.00          | \$ -                |                 |                     |                             |               | \$ 4,000.00  |  |
| xxxx - Pastors/Wives Retreat registration                             |                 | \$ 39,000.00         | \$ -                |                 |                     |                             |               | \$ 39,000.00 |  |
| 40044 - Income from Provine Investment                                | \$ -            | \$ -                 | \$ -                |                 |                     |                             |               |              |  |
| 40046 - Mineral/Interest Revenue                                      | \$ 9,000.00     | \$ 6,750.00          | \$ -                |                 |                     |                             |               |              | \$ 6,750.00                                  |
| <b>Total Other ASBC Revenue</b>                                       | \$ 316,450.00   | \$ 375,697.04        | \$ 17,500.00        | \$ -            | \$ -                | \$ -                        | \$ 156,847.04 | \$ 50,500.00 | \$150,850.00                                 |
| <b>Total Revenues</b>   | \$4,951,998.00  | \$ 4,336,337.04      | \$ 3,478,700.00     | \$ 210,000.00   | \$ 250,000.00       | \$ 14,250.00                | \$ 156,847.04 | \$ 50,500.00 | \$176,040.00                                 |
| <b>Expenses</b>   |                 |                      |                     |                 |                     |                             |               |              |  |
| <b>SBC &amp; ASBC Cooperative Program</b>                             |                 |                      |                     |                 |                     |                             |               |              |  |
| 50001 - World Missions - SBC (36.5%)                                  | \$ 1,246,032.00 | \$ 1,263,338.00      | \$ 1,263,338.00     |                 |                     |                             |               |              |  |
| 50002 - Az Bapt Children's Svcs (7%)                                  | \$ 242,284.00   | \$ 242,284.00        | \$ 242,284.00       |                 |                     |                             |               |              |  |
| 50004 - Gateway - Arizona   | \$ 210,000.00   | \$ 210,000.00        | \$ 210,000.00       |                 |                     |                             |               |              |  |
| <b>Total SBC &amp; ASBC Cooperative Program</b>                       | \$1,698,316.00  | \$ 1,715,622.00      | \$ 1,715,622.00     | \$ -            | \$ -                | \$ -                        | \$ -          | \$ -         | \$ -   |
| <b>Coop Program from Trusts</b>                                       |                 |                      |                     |                 |                     |                             |               |              |  |
| 50020 - World Missions from Trust Income                              | \$ 6,300.00     | \$ 6,387.50          | \$ 6,387.50         |                 |                     |                             |               |              |  |
| 50021 - ABCS from Trusts  | \$ 1,225.00     | \$ 1,225.00          | \$ 1,225.00         |                 |                     |                             |               |              |  |
| 50023 - Gateway-Arizona from Trusts                                   | \$ 1,225.00     | \$ -                 | \$ -                |                 |                     |                             |               |              |  |
| <b>Total Coop Program from Trusts</b>                                 | \$ 8,750.00     | \$ 7,612.50          | \$ 7,612.50         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ -         | \$ -   |
| <b>Convention Administration</b>                                      |                 |                      |                     |                 |                     |                             |               |              |  |
| <b>Salaries &amp; Benefits</b>  |                 |                      |                     |                 |                     |                             |               |              |  |
| 50101 - Salaries - Full time  | \$ 545,000.00   | \$ 545,000.00        | \$ 545,000.00       |                 |                     |                             |               |              |  |
| 50102 - Salaries - Part time  | \$ 75,560.00    | \$ 89,969.34         | \$ 65,969.34        |                 |                     |                             | \$ 24,000.00  |              |  |
| 50103 - Employee Tenure Bonuses                                       | \$ 5,000.00     | \$ -                 | \$ -                |                 |                     |                             |               |              |  |
| 50104 - Social Security Allow/Taxable                                 | \$ 22,701.03    | \$ 22,701.03         | \$ 22,701.03        |                 |                     |                             |               |              |  |
| 50105 - Housing Allowance   | \$ 110,000.00   | \$ 109,320.64        | \$ 109,320.64       |                 |                     |                             |               |              |  |
| 50106 - Social Security (FICA)  | \$ 30,778.58    | \$ 29,439.40         | \$ 29,439.40        |                 |                     |                             |               |              |  |
| 50107 - HRA/FSA Fees  | \$ 2,050.00     | \$ 2,050.00          | \$ 2,050.00         |                 |                     |                             |               |              |  |
| 50108 - Tax-Sheltered Annuity   | \$ 62,802.64    | \$ 61,260.49         | \$ 61,260.49        |                 |                     |                             |               |              |  |
| 50109 - Medical/Dental Insurance                                      | \$ 130,000.00   | \$ 125,536.42        | \$ 125,536.42       |                 |                     |                             |               |              |  |
| 50110 - Life, Ltd Insurance   | \$ 18,000.00    | \$ 16,479.72         | \$ 16,479.72        |                 |                     |                             |               |              |  |
| 50111 - Workman's Compensation Ins                                    | \$ 3,303.29     | \$ 5,010.00          | \$ 5,010.00         |                 |                     |                             |               |              |  |

| Accounts  | 2020 Budget    | 2021 Proposed Budget | Cooperative Program | NAMB Evangelism | NAMB Ch Prntg - New | NAMB Ch Prntg - Development | McGavin Funds | Fees | Other   |
|---|----------------|----------------------|---------------------|-----------------|---------------------|-----------------------------|---------------|------|---|
| 50113 - Health Reimbursement Arrangement                  | \$ 20,250.00   | \$ 18,000.00         | \$ 18,000.00        |                 |                     |                             |               |      |   |
| 50114 - Overtime Earned                                   | \$ 7,321.50    | \$ 3,000.00          | \$ 3,000.00         |                 |                     |                             |               |      |   |
| <b>Total Salaries &amp; Benefits (Reduce by \$54,996)</b> | \$1,032,767.04 | \$ 972,771.04        | \$ 948,771.04       | \$ -            | \$ -                | \$ -                        | \$ 24,000.00  | \$ - | \$ -  |
| <b>Retiree &amp; Church Staff Benefit</b>                 |                |                      |                     |                 |                     |                             |               |      |   |
| 50115 - Retiree Insurance                                 | \$ 66,725.00   | \$ 68,900.00         | \$ 68,900.00        |                 |                     |                             |               |      |   |
| 50116 - Pastor/Staff Annuity                              | \$ 73,000.00   | \$ 68,500.00         | \$ 57,150.00        |                 |                     |                             |               |      | \$ 11,350.00 Interest/Earnings & Min Interest |
| <b>Total Retiree &amp; Church Staff Benefit</b>           | \$ 139,725.00  | \$ 137,400.00        | \$ 126,050.00       | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ 11,350.00                                  |
| <b>Travel Expense</b>                                     |                |                      |                     |                 |                     |                             |               |      |   |
| <b>Out of State Travel</b>                                |                |                      |                     |                 |                     |                             |               |      |   |
| 51053 - Out-of-State Trips - CA                           | \$ 3,000.00    | \$ 3,000.00          | \$ 3,000.00         |                 |                     |                             |               |      |   |
| <b>Total Out of State Travel</b>                          | \$ 3,000.00    | \$ 3,000.00          | \$ 3,000.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>In-State Travel</b>                                    |                |                      |                     |                 |                     |                             |               |      |   |
| 51023 - Fuel - CA   | \$ 2,000.00    | \$ 2,000.00          | \$ 2,000.00         |                 |                     |                             |               |      |   |
| 51052 - In-State Trips - CA                               | \$ 1,500.00    | \$ 1,500.00          | \$ 1,500.00         |                 |                     |                             |               |      |   |
| 51054 - Ministry Expense - CA                             | \$ 5,000.00    | \$ 5,000.00          | \$ 5,000.00         |                 |                     |                             |               |      |   |
| <b>Total In-State Travel</b>                              | \$ 8,500.00    | \$ 8,500.00          | \$ 8,500.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>Total Travel Expense</b>                               | \$ 11,500.00   | \$ 11,500.00         | \$ 11,500.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>General Office Expenses</b>                            |                |                      |                     |                 |                     |                             |               |      |   |
| 51030 - Office Supplies - CA                              | \$ 500.00      | \$ 750.00            | \$ 750.00           |                 |                     |                             |               |      |   |
| 51031 - Postage - CA                                      | \$ 500.00      | \$ 500.00            | \$ 500.00           |                 |                     |                             |               |      |   |
| 51032 - Books & Periodicals - CA                          | \$ 500.00      | \$ 500.00            | \$ 500.00           |                 |                     |                             |               |      |   |
| 51033 - Dues & Subscriptions - CA                         | \$ 500.00      | \$ 5,000.00          | \$ 5,000.00         |                 |                     |                             |               |      |   |
| 51034 - Phone/Internet/Cell - CA                          | \$ 600.00      | \$ 600.00            | \$ 600.00           |                 |                     |                             |               |      |   |
| 51035 - Printing - CA                                     | \$ 750.00      | \$ 750.00            | \$ 750.00           |                 |                     |                             |               |      |   |
| 51039 - Flowers/Plaques                                   | \$ 1,000.00    | \$ 1,000.00          | \$ 1,000.00         |                 |                     |                             |               |      |   |
| 51051 - Staff Development/Denominee                       | \$ 8,400.00    | \$ 10,000.00         | \$ 1,600.00         |                 |                     |                             | \$ 8,400.00   |      |   |
| 51055 - Contingency - CA                                  | \$ 7,500.00    | \$ 7,500.00          | \$ 7,500.00         |                 |                     |                             |               |      |   |
| 51081 - Coop Program Promotion                            | \$ 25,000.00   | \$ 10,000.00         | \$ 10,000.00        |                 |                     |                             |               |      |   |
| <b>Total General Office Expenses</b>                      | \$ 45,250.00   | \$ 36,600.00         | \$ 28,200.00        | \$ -            | \$ -                | \$ -                        | \$ 8,400.00   | \$ - | \$ -  |
| <b>Total Convention Administration</b>                    | \$1,229,242.04 | \$ 1,158,271.04      | \$ 1,114,521.04     | \$ -            | \$ -                | \$ -                        | \$ 32,400.00  | \$ - | \$ 11,350.00                                  |
| <b>Convention Council</b>                                 |                |                      |                     |                 |                     |                             |               |      |   |
| <b>General Office Expenses</b>                            |                |                      |                     |                 |                     |                             |               |      |   |
| 51231 - Postage - CC                                      | \$ -           |                      | \$ -                |                 |                     |                             |               |      |   |
| 51235 - Printing - CC                                     | \$ 200.00      | \$ 200.00            | \$ 200.00           |                 |                     |                             |               |      |   |
| 51239 - Flowers/Plaques - CC                              | \$ 500.00      | \$ 500.00            | \$ 500.00           |                 |                     |                             |               |      |   |
| <b>Total General Office Expenses</b>                      | \$ 700.00      | \$ 700.00            | \$ 700.00           | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>Annual Convention Mtg</b>                              |                |                      |                     |                 |                     |                             |               |      |   |
| 51225 - Annual Conv Committees                            | \$ 200.00      | \$ 200.00            | \$ 200.00           |                 |                     |                             |               |      |   |
| 51251 - Annual Convention Mtg                             | \$ 20,000.00   | \$ 25,000.00         | \$ 25,000.00        |                 |                     |                             |               |      |   |
| <b>Total Annual Convention Mtg</b>                        | \$ 20,200.00   | \$ 25,200.00         | \$ 25,200.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>Travel/Meeting Expenses</b>                            |                |                      |                     |                 |                     |                             |               |      |   |
| 51226 - Convention Council Mtgs                           | \$ 15,000.00   | \$ 8,000.00          | \$ 8,000.00         |                 |                     |                             |               |      |   |
| 51249 - Special Risk Accident Ins                         | \$ 200.00      | \$ 200.00            | \$ 200.00           |                 |                     |                             |               |      |   |
| <b>Total Travel/Meeting Expenses</b>                      | \$ 15,200.00   | \$ 8,200.00          | \$ 8,200.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>Total Convention Council</b>                           | \$ 36,100.00   | \$ 34,100.00         | \$ 34,100.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>ASBC President</b>                                     |                |                      |                     |                 |                     |                             |               |      |   |
| 51522 - Travel - Pres                                     | \$ 1,500.00    | \$ 1,500.00          | \$ 1,500.00         |                 |                     |                             |               |      |   |
| <b>Total ASBC President</b>                               | \$ 1,500.00    | \$ 1,500.00          | \$ 1,500.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>Historical Commission</b>                              |                |                      |                     |                 |                     |                             |               |      |   |
| 52022 - Travel - HC                                       | \$ 1,200.00    | \$ 1,200.00          | \$ 1,200.00         |                 |                     |                             |               |      |   |
| 52030 - Office Supplies - HC                              | \$ 800.00      | \$ 800.00            | \$ 800.00           |                 |                     |                             |               |      |   |
| 52031 - Postage - HC                                      | \$ 200.00      | \$ 50.00             | \$ 50.00            |                 |                     |                             |               |      |   |
| 52033 - Dues/Subscriptions - HC                           | \$ 560.00      |                      | \$ -                |                 |                     |                             |               |      |   |
| 52034 - Telephone/internet/cell - HC                      | \$ 500.00      | \$ 375.00            | \$ 375.00           |                 |                     |                             |               |      |   |
| 52035 - Printing/Duplication                              | \$ 500.00      | \$ 50.00             | \$ 50.00            |                 |                     |                             |               |      |   |
| 52036 - Promotion - HC                                    | \$ 100.00      | \$ 25.00             | \$ 25.00            |                 |                     |                             |               |      |   |
| <b>Total Historical Commission</b>                        | \$ 3,860.00    | \$ 2,500.00          | \$ 2,500.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>Communications</b>                                     |                |                      |                     |                 |                     |                             |               |      |   |
| <b>Employee Travel &amp; Training</b>                     |                |                      |                     |                 |                     |                             |               |      |   |

| Accounts                                    | 2020 Budget   | 2021 Proposed Budget | Cooperative Program | NAMB Evangelism | NAMB Ch Pntg - New | NAMB Ch Pntg - Development | McGavin Funds | Fees | Other                          |
|---|---------------|----------------------|---------------------|-----------------|--------------------|----------------------------|---------------|------|--------------------------------|
| 53021 - Confs/Conventions - Comm            | \$ 1,500.00   | \$ 1,500.00          | \$ 1,500.00         |                 |                    |                            |               |      |                                |
| 53022 - Travel - Comm                       | \$ 1,500.00   | \$ 1,500.00          | \$ 1,500.00         |                 |                    |                            |               |      |                                |
| 53023 - Fuel - Comm                         | \$ 1,100.00   | \$ 800.00            | \$ 800.00           |                 |                    |                            |               |      |                                |
| <b>Total Employee Travel &amp; Training</b> | \$ 4,100.00   | \$ 3,800.00          | \$ 3,800.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>General Office Expenses</b>              |               |                      |                     |                 |                    |                            |               |      |                                |
| 53030 - Office Supplies - Comm              | \$ 1,100.00   | \$ 700.00            | \$ 700.00           |                 |                    |                            |               |      |                                |
| 53031 - Postage - Comm                      | \$ 28,000.00  | \$ 20,000.00         | \$ 20,000.00        |                 |                    |                            |               |      |                                |
| 53033 - Dues, Subscriptions - Comm          | \$ 200.00     | \$ 200.00            | \$ 200.00           |                 |                    |                            |               |      |                                |
| XXXXX - Software/Online subscriptions       |               | \$ 1,100.00          | \$ 1,100.00         |                 |                    |                            |               |      |                                |
| 53034 - Telephone/Internet/Cell - Comm      | \$ 950.00     | \$ 850.00            | \$ 850.00           |                 |                    |                            |               |      |                                |
| 53035 - Printing - Comm                     | \$ 69,000.00  | \$ 46,600.00         | \$ 21,410.00        |                 |                    |                            |               |      | \$ 25,190.00 Portraits Income  |
| <b>Total General Office Expenses</b>        | \$ 99,250.00  | \$ 69,450.00         | \$ 44,260.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ 25,190.00                   |
| <b>Promotional Expense</b>                  |               |                      |                     |                 |                    |                            |               |      |                                |
| 53036 - Promotional Mat'l - Comm            | \$ 1,700.00   | \$ 1,700.00          | \$ 1,700.00         |                 |                    |                            |               |      |                                |
| 53038 - SMO Promotion                       | \$ 18,300.00  | \$ 18,400.00         | \$ 18,400.00        |                 |                    |                            |               |      |                                |
| 53045 - Public Relations Mat'l Design       | \$ 150.00     | \$ 150.00            | \$ 150.00           |                 |                    |                            |               |      |                                |
| <b>Total Promotional Expense</b>            | \$ 20,150.00  | \$ 20,250.00         | \$ 20,250.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>Portraits Contract Labor</b>             |               |                      |                     |                 |                    |                            |               |      |                                |
| 53025 - Portraits Team Expenses             | \$ 850.00     | \$ 600.00            | \$ 600.00           |                 |                    |                            |               |      |                                |
| 53040 - Contract Workers - Comm             | \$ 8,000.00   | \$ 6,500.00          | \$ 6,500.00         |                 |                    |                            |               |      |                                |
| 53041 - Freelance Writing                   | \$ 15,500.00  | \$ 13,250.00         | \$ 13,250.00        |                 |                    |                            |               |      |                                |
| 53042 - Graphic Design                      | \$ 17,500.00  | \$ 12,800.00         | \$ 12,800.00        |                 |                    |                            |               |      |                                |
| 53043 - Photography                         | \$ 6,000.00   | \$ 4,500.00          | \$ 4,500.00         |                 |                    |                            |               |      |                                |
| 53044 - Travel for Freelancers              | \$ 1,100.00   | \$ 900.00            | \$ 900.00           |                 |                    |                            |               |      |                                |
| <b>Total Portraits Contract Labor</b>       | \$ 48,950.00  | \$ 38,550.00         | \$ 38,550.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>Total Communications</b>                 | \$ 172,450.00 | \$ 132,050.00        | \$ 106,860.00       | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ 25,190.00                   |
| <b>Information Services</b>                 |               |                      |                     |                 |                    |                            |               |      |                                |
| <b>Employee Travel &amp; Training</b>       |               |                      |                     |                 |                    |                            |               |      |                                |
| 53521 - Conferences/Training                | \$ 600.00     | \$ 600.00            | \$ 600.00           |                 |                    |                            |               |      |                                |
| 53522 - Travel - ITS                        | \$ 2,000.00   | \$ 2,000.00          | \$ 2,000.00         |                 |                    |                            |               |      |                                |
| <b>Total Employee Travel &amp; Training</b> | \$ 2,600.00   | \$ 2,600.00          | \$ 2,600.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>General Office Expenses</b>              |               |                      |                     |                 |                    |                            |               |      |                                |
| 53530 - Office Supplies - ITS               | \$ 200.00     | \$ 200.00            | \$ 200.00           |                 |                    |                            |               |      |                                |
| 53532 - Books, Periodicals - ITS            | \$ 100.00     | \$ 100.00            | \$ 100.00           |                 |                    |                            |               |      |                                |
| 53534 - Cell Phone                          | \$ 675.00     | \$ 700.00            | \$ 700.00           |                 |                    |                            |               |      |                                |
| 53538 - Software - ITS                      | \$ 2,000.00   | \$ 2,000.00          | \$ 2,000.00         |                 |                    |                            |               |      |                                |
| <b>Total General Office Expenses</b>        | \$ 2,975.00   | \$ 3,000.00          | \$ 3,000.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>Internet Communications</b>              |               |                      |                     |                 |                    |                            |               |      |                                |
| 53550 - Domain Name Renewals                | \$ 200.00     | \$ 300.00            | \$ 300.00           |                 |                    |                            |               |      |                                |
| 53551 - E-Quip Fees                         | \$ 1,000.00   | \$ -                 | \$ -                |                 |                    |                            |               |      |                                |
| 53552 - "App" fees                          | \$ 1,529.00   | \$ -                 | \$ -                |                 |                    |                            |               |      |                                |
| 53553 - Web Hosting/Server Fees             | \$ 3,780.00   | \$ 2,750.00          | \$ 2,750.00         |                 |                    |                            |               |      |                                |
| 53554 - Website Redesign                    | \$ 31,284.00  | \$ -                 | \$ -                |                 |                    |                            |               |      |                                |
| <b>Total Internet Communications</b>        | \$ 37,793.00  | \$ 3,050.00          | \$ 3,050.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>Associational Response</b>               |               |                      |                     |                 |                    |                            |               |      |                                |
| XXXXX - Caring Well                         |               | \$ 3,000.00          | \$ 3,000.00         |                 |                    |                            |               |      |                                |
| <b>Total Associational Response</b>         |               | \$ 3,000.00          | \$ 3,000.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>Equipment</b>                            |               |                      |                     |                 |                    |                            |               |      |                                |
| 53586 - Equipment - ITS                     | \$ 2,675.00   | \$ 2,675.00          | \$ 2,675.00         |                 |                    |                            |               |      |                                |
| <b>Total Equipment</b>                      | \$ 2,675.00   | \$ 2,675.00          | \$ 2,675.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>Total Information Services</b>           | \$ 46,043.00  | \$ 14,325.00         | \$ 14,325.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ -                           |
| <b>Business Administration</b>              |               |                      |                     |                 |                    |                            |               |      |                                |
| <b>Contract Services</b>                    |               |                      |                     |                 |                    |                            |               |      |                                |
| 54018 - Audit Services                      | \$ 23,385.00  | \$ 23,385.00         | \$ 23,385.00        |                 |                    |                            |               |      |                                |
| 54019 - Legal Services                      | \$ 5,000.00   | \$ 10,000.00         | \$ 10,000.00        |                 |                    |                            |               |      |                                |
| 54020 - Investment Fees                     | \$ 36,500.00  | \$ 38,500.00         | \$ -                |                 |                    |                            |               |      | \$ 38,500.00 Interest/Earnings |
| 54025 - Investment Adjustments              |               | \$ -                 | \$ -                |                 |                    |                            |               |      |                                |
| <b>Total Contract Services</b>              | \$ 64,885.00  | \$ 71,885.00         | \$ 33,385.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ - | \$ 38,500.00                   |
| <b>Employee Travel &amp; Training</b>       |               |                      |                     |                 |                    |                            |               |      |                                |

| Accounts                                     | 2020 Budget   | 2021 Proposed Budget | Cooperative Program | NAMB Evangelism | NAMB Ch Pntng - New | NAMB Ch Pntng - Development | McGavin Funds | Fees | Other            |
|--|---------------|----------------------|---------------------|-----------------|---------------------|-----------------------------|---------------|------|------------------|
| 54022 - Travel - BUS                         | \$ 5,000.00   | \$ 1,000.00          | \$ 1,000.00         |                 |                     |                             |               |      |                  |
| 54023 - Fuel - BUS                           | \$ 500.00     | \$ 250.00            | \$ 250.00           |                 |                     |                             |               |      |                  |
| <b>Total Employee Travel &amp; Training</b>  | \$ 5,500.00   | \$ 1,250.00          | \$ 1,250.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>General Office Expenses</b>               |               |                      |                     |                 |                     |                             |               |      |                  |
| 54030 - Office Supplies - BUS                | \$ 1,200.00   | \$ 2,000.00          | \$ 2,000.00         |                 |                     |                             |               |      |                  |
| 54031 - Postage - BUS                        | \$ 1,500.00   | \$ 1,500.00          | \$ 1,500.00         |                 |                     |                             |               |      |                  |
| 54033 - Dues/Subscriptions - BUS             | \$ 400.00     | \$ 400.00            | \$ 400.00           |                 |                     |                             |               |      |                  |
| 54035 - Printing - BUS                       | \$ 2,500.00   | \$ 2,000.00          | \$ 2,000.00         |                 |                     |                             |               |      |                  |
| 54128 - Telephone/Internet Service           | \$ 12,000.00  | \$ 18,000.00         | \$ 18,000.00        |                 |                     |                             |               |      |                  |
| <b>Total General Office Expenses</b>         | \$ 17,600.00  | \$ 23,900.00         | \$ 23,900.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>Property &amp; Vehicle Expenses</b>       |               |                      |                     |                 |                     |                             |               |      |                  |
| 54046 - Prop Ins & Gen Liab                  | \$ 15,878.00  | \$ 18,781.00         | \$ 18,781.00        |                 |                     |                             |               |      |                  |
| 54047 - Vehicle License                      | \$ 1,800.00   | \$ 1,800.00          | \$ 1,800.00         |                 |                     |                             |               |      |                  |
| 54048 - Vehicle Insurance                    | \$ 10,282.00  | \$ 12,947.00         | \$ 12,947.00        |                 |                     |                             |               |      |                  |
| 54049 - Vehicle Maintenance                  | \$ 9,000.00   | \$ 7,500.00          | \$ 7,500.00         |                 |                     |                             |               |      |                  |
| <b>Total Property &amp; Vehicle Expenses</b> | \$ 36,960.00  | \$ 41,028.00         | \$ 41,028.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>Other Expenses</b>                        |               |                      |                     |                 |                     |                             |               |      |                  |
| 54080 - Merchant Fees/Srvc Charges           | \$ 2,750.00   | \$ 3,000.00          | \$ 3,000.00         |                 |                     |                             |               |      |                  |
| 54081 - Contingency - BUS                    | \$ 2,994.96   | \$ 2,500.00          | \$ 2,500.00         |                 |                     |                             |               |      |                  |
| 54085 - Software Maintenance                 | \$ 7,800.00   | \$ 6,750.00          | \$ 6,750.00         |                 |                     |                             |               |      |                  |
| 54110 - Storage Unit Rental                  | \$ -          | \$ -                 | \$ -                |                 |                     |                             |               |      |                  |
| <b>Total Other Expenses</b>                  | \$ 13,544.96  | \$ 12,250.00         | \$ 12,250.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>Equip Maint/Lease Expense</b>             |               |                      |                     |                 |                     |                             |               |      |                  |
| 54086 - Equipment Lease/Maint                | \$ 5,100.00   | \$ 6,500.00          | \$ 6,500.00         |                 |                     |                             |               |      |                  |
| 54127 - Lease Expense - Hist Comm            | \$ 6,000.00   | \$ -                 | \$ -                |                 |                     |                             |               |      |                  |
| <b>Total Equip Maint/Lease Expense</b>       | \$ 11,100.00  | \$ 6,500.00          | \$ 6,500.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>Equipment/Vehicle Purchase</b>            |               |                      |                     |                 |                     |                             |               |      |                  |
| 54091 - Equipment Purchase                   | \$ 500.00     | \$ 500.00            | \$ 500.00           |                 |                     |                             |               |      |                  |
| <b>Total Equipment/Vehicle Purchase</b>      | \$ 500.00     | \$ 500.00            | \$ 500.00           | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>Facility Expenses</b>                     |               |                      |                     |                 |                     |                             |               |      |                  |
| <b>ASBC Facility expenses</b>                |               |                      |                     |                 |                     |                             |               |      |                  |
| 54112 - Alarm System Monitoring              | \$ 600.00     | \$ 1,200.00          | \$ 1,200.00         |                 |                     |                             |               |      |                  |
| 54120 - Electricity                          | \$ 19,000.00  | \$ 19,000.00         | \$ 19,000.00        |                 |                     |                             |               |      |                  |
| 54122 - Water/Sewer/Trash                    | \$ 5,260.00   | \$ 3,417.00          | \$ 3,417.00         |                 |                     |                             |               |      |                  |
| 54123 - Pest Control                         | \$ 1,080.00   | \$ 1,080.00          | \$ 1,080.00         |                 |                     |                             |               |      |                  |
| 54124 - Yard Maintenance                     | \$ 4,800.00   | \$ 6,000.00          | \$ 6,000.00         |                 |                     |                             |               |      |                  |
| 54125 - Security Patrol                      | \$ 9,900.00   | \$ -                 | \$ -                |                 |                     |                             |               |      |                  |
| 54126 - Building Maintenance                 | \$ 10,000.00  | \$ 15,000.00         | \$ 5,000.00         |                 |                     |                             |               |      | \$ 10,000.00 CBF |
| <b>Total ASBC Facility expenses</b>          | \$ 50,640.00  | \$ 45,697.00         | \$ 35,697.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ 10,000.00     |
| <b>Total Business Administration</b>         | \$ 200,729.96 | \$ 203,010.00        | \$ 154,510.00       | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ 48,500.00     |
| <b>Church Life</b>                           |               |                      |                     |                 |                     |                             |               |      |                  |
| <b>Operating Expenses</b>                    |               |                      |                     |                 |                     |                             |               |      |                  |
| <b>Employee Travel &amp; Training</b>        |               |                      |                     |                 |                     |                             |               |      |                  |
| 55021 - Confs, Conventions - CL              | \$ 4,000.00   | \$ 4,000.00          | \$ 4,000.00         |                 |                     |                             |               |      |                  |
| 55022 - Travel - CL                          | \$ 8,000.00   | \$ 8,000.00          | \$ 8,000.00         |                 |                     |                             |               |      |                  |
| 55023 - Fuel - CL                            | \$ 6,000.00   | \$ 5,500.00          | \$ 5,500.00         |                 |                     |                             |               |      |                  |
| <b>Total Employee Travel &amp; Training</b>  | \$ 18,000.00  | \$ 17,500.00         | \$ 17,500.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>General Office Expenses</b>               |               |                      |                     |                 |                     |                             |               |      |                  |
| 55030 - Office Supplies - CL                 | \$ 3,000.00   | \$ 2,500.00          | \$ 2,500.00         |                 |                     |                             |               |      |                  |
| 55031 - Postage - CL                         | \$ 500.00     | \$ 500.00            | \$ 500.00           |                 |                     |                             |               |      |                  |
| 55032 - Books, Periodicals - CL              | \$ 350.00     | \$ 1,000.00          | \$ 1,000.00         |                 |                     |                             |               |      |                  |
| 55033 - Dues, Subscriptions - CL             | \$ 1,000.00   | \$ 1,500.00          | \$ 1,500.00         |                 |                     |                             |               |      |                  |
| 55034 - Telephone/Internet/Cell - CL         | \$ 6,000.00   | \$ 7,000.00          | \$ 7,000.00         |                 |                     |                             |               |      |                  |
| 55035 - Printing - CL                        | \$ 500.00     | \$ 500.00            | \$ 500.00           |                 |                     |                             |               |      |                  |
| <b>Total General Office Expenses</b>         | \$ 11,350.00  | \$ 13,000.00         | \$ 13,000.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>Other Expenses</b>                        |               |                      |                     |                 |                     |                             |               |      |                  |
| 55080 - Ministry Expense - CL                | \$ 7,000.00   | \$ 7,000.00          | \$ 7,000.00         |                 |                     |                             |               |      |                  |
| <b>Total Other Expenses</b>                  | \$ 7,000.00   | \$ 7,000.00          | \$ 7,000.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |
| <b>Total Operating Expenses</b>              | \$ 36,350.00  | \$ 37,500.00         | \$ 37,500.00        | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -             |

| Accounts  | 2020 Budget   | 2021 Proposed Budget | Cooperative Program | NAMB Evangelism | NAMB Ch Plntg - New | NAMB Development | McGavin Funds | Fees         | Other                          |
|---|---------------|----------------------|---------------------|-----------------|---------------------|------------------|---------------|--------------|--------------------------------|
| <b>Associational Response</b>                   |               |                      |                     |                 |                     |                  |               |              |                                |
| 55087 - Women's Ministry                        | \$ -          | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| <b>Children's Evang/Disc/Ldrshp</b>             |               |                      |                     |                 |                     |                  |               |              |                                |
| 55060 - VBS (was VBSI line)                     | \$ 5,000.00   | \$ 10,000.00         | \$ -                | \$ 10,000.00    |                     |                  |               |              |                                |
| 55061 - VBS Clinic                              | \$ 10,000.00  | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| xxxx - Regional Children's Evang Equipping/Trng |               | \$ 5,000.00          |                     | \$ 5,000.00     |                     |                  |               |              |                                |
| <b>Total Children's Evang/Disc/Ldrshp</b>       | \$ 15,000.00  | \$ 15,000.00         | \$ -                | \$ 15,000.00    | \$ -                | \$ -             | \$ -          | \$ -         | \$ -                           |
| <b>Student Evang/Disc/Ldrshp</b>                |               |                      |                     |                 |                     |                  |               |              |                                |
| 56059 - LIFT                                    | \$ -          | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 56063 - ZONA Camp                               | \$ 5,000.00   | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| xxxx - Youth Evang Equipping/Training           |               | \$ 10,000.00         | \$ -                | \$ 10,000.00    |                     |                  |               |              |                                |
| xxxx - Youth Ministry Booster                   |               | \$ 5,000.00          | \$ -                | \$ 5,000.00     |                     |                  | \$ -          |              |                                |
| 56066 - ZONA Church Planters                    | \$ 3,000.00   | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| <b>Total Student Evang/Disc/Ldrshp</b>          | \$ 8,000.00   | \$ 15,000.00         | \$ -                | \$ 15,000.00    | \$ -                | \$ -             | \$ -          | \$ -         | \$ -                           |
| <b>Adult Ministry</b>                           |               |                      |                     |                 |                     |                  |               |              |                                |
| 55078 - Bible Study Equipping                   | \$ -          | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 55079 - Worship                                 | \$ -          | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| <b>Total Adult Ministry</b>                     | \$ -          | \$ -                 | \$ -                | \$ -            | \$ -                | \$ -             | \$ -          | \$ -         | \$ -                           |
| <b>Training Events</b>                          |               |                      |                     |                 |                     |                  |               |              |                                |
| 55052 - AZ Pastors Conf                         | \$ 5,000.00   | \$ 2,500.00          | \$ 2,500.00         |                 |                     |                  |               |              |                                |
| xxxx - Pastors/Wives Retreat                    |               | \$ 69,000.00         | \$ -                |                 |                     |                  |               | \$ 39,000.00 | \$ 30,000.00 P/W's desig funds |
| 55071 - Associational Response - CL             | \$ 25,000.00  | \$ 25,000.00         | \$ 25,000.00        |                 |                     |                  |               |              |                                |
| 55086 - Disciplemaking Equipping                | \$ -          | \$ 1,319.00          | \$ -                | \$ 1,319.00     |                     |                  |               |              |                                |
| 55088 - Auxano                                  | \$ -          | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 55090 - Evang- Existing Churches                | \$ 84,063.50  | \$ 50,000.00         | \$ -                | \$ 50,000.00    |                     |                  |               |              |                                |
| 55091 - Evang - Church Planting                 | \$ 110,063.50 | \$ 50,000.00         | \$ -                | \$ 50,000.00    |                     |                  |               |              |                                |
| 56054 - Leadership Develop/LeaderBreakthru      | \$ 15,000.00  | \$ 12,000.00         | \$ -                | \$ 10,000.00    |                     |                  | \$ -          | \$ 2,000.00  | Coaching Trng                  |
| 56056 - Regional Pastors Events                 | \$ 7,500.00   | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 56057 - Tax Seminar                             | \$ 1,000.00   | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 56064 - Church and Leader Revitalization        | \$ 30,000.00  | \$ 25,000.00         | \$ -                | \$ 20,000.00    |                     |                  | \$ 3,000.00   | \$ 2,000.00  | Revitalize West                |
| 56070 - Momentum                                | \$ -          | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 56071 - Mapping Center - Gloo                   | \$ 5,000.00   | \$ 6,500.00          | \$ -                | \$ 6,500.00     |                     |                  |               |              |                                |
| 56072 - Rooftop                                 | \$ 10,000.00  | \$ 10,000.00         | \$ -                | \$ 5,000.00     |                     |                  | \$ 5,000.00   |              |                                |
| 56073 - Engage 24                               | \$ -          | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 56074 - Discipleship/Evangelism Team            | \$ 10,000.00  | \$ 15,000.00         | \$ -                | \$ 15,000.00    |                     |                  | \$ -          |              |                                |
| <b>Total Training Events</b>                    | \$ 302,627.00 | \$ 266,319.00        | \$ 27,500.00        | \$ 157,819.00   | \$ -                | \$ -             | \$ 8,000.00   | \$ 43,000.00 | \$ 30,000.00                   |
| <b>Total Associational Response</b>             | \$ 325,627.00 | \$ 296,319.00        | \$ 27,500.00        | \$ 187,819.00   | \$ -                | \$ -             | \$ 8,000.00   | \$ 43,000.00 | \$ 30,000.00                   |
| <b>Total Church Life</b>                        | \$ 361,977.00 | \$ 333,819.00        | \$ 65,000.00        | \$ 187,819.00   | \$ -                | \$ -             | \$ 8,000.00   | \$ 43,000.00 | \$ 30,000.00                   |
| <b>Christian Challenge AZ</b>                   |               |                      |                     |                 |                     |                  |               |              |                                |
| <b>Personnel Expenses</b>                       |               |                      |                     |                 |                     |                  |               |              |                                |
| 56610 - Salary - CC                             | \$ 58,200.00  | \$ 78,000.00         | \$ 78,000.00        |                 |                     |                  |               |              |                                |
| 56611 - Housing - CC                            | \$ 55,800.00  | \$ 32,000.00         | \$ 32,000.00        |                 |                     |                  |               |              |                                |
| 56612 - Social Security Offset - CC             | \$ 9,650.00   | \$ 4,972.50          | \$ 4,972.50         |                 |                     |                  |               |              |                                |
| 56613 - Retirement - CC                         | \$ 16,200.00  | \$ 23,300.00         | \$ 23,300.00        |                 |                     |                  |               |              |                                |
| 56614 - Health Insurance - CC                   | \$ 21,000.00  | \$ 21,000.00         | \$ 21,000.00        |                 |                     |                  |               |              |                                |
| 56615 - Additional Pay - CC                     | \$ 7,100.00   | \$ -                 | \$ -                |                 |                     |                  |               |              |                                |
| 56616 - HRA - CC                                | \$ 5,000.00   | \$ 3,000.00          | \$ 3,000.00         |                 |                     |                  |               |              |                                |
| 56617 - Life Insurance - CC                     | \$ 3,200.00   | \$ 2,000.00          | \$ 2,000.00         |                 |                     |                  |               |              |                                |
| 56618 - Workman's Comp - CC                     | \$ 2,200.00   | \$ 1,500.00          | \$ 1,500.00         |                 |                     |                  |               |              |                                |
| <b>Total Personnel Expenses</b>                 | \$ 178,350.00 | \$ 165,772.50        | \$ 165,772.50       | \$ -            | \$ -                | \$ -             | \$ -          | \$ -         | \$ -                           |
| <b>Ministry Expenses</b>                        |               |                      |                     |                 |                     |                  |               |              |                                |
| 56621 - Conference/Training - CC                | \$ 3,000.00   | \$ 20,000.00         | \$ 20,000.00        |                 |                     |                  | \$ -          |              |                                |
| 56622 - Travel Exp - CC                         | \$ 4,000.00   | \$ 2,000.00          | \$ 2,000.00         |                 |                     |                  | \$ -          |              |                                |
| 56623 - Mileage Reimb - CC                      | \$ 18,000.00  | \$ 19,000.00         | \$ 19,000.00        |                 |                     |                  | \$ -          |              |                                |
| 56624 - Leadership Development - CC             | \$ 9,000.00   | \$ 8,000.00          | \$ 8,000.00         |                 |                     |                  | \$ -          |              |                                |
| 56625 - Ministry Expenses - CC                  | \$ 5,000.00   | \$ 5,000.00          | \$ 902.96           |                 |                     |                  | \$ 4,097.04   |              |                                |
| 56626 - Staff Ladies                            | \$ 500.00     | \$ 500.00            | \$ -                |                 |                     |                  | \$ 500.00     |              |                                |
| 56627 - Regional Catalyst Ministry Expenses     | \$ 4,800.00   | \$ 6,000.00          | \$ -                |                 |                     |                  | \$ 6,000.00   |              |                                |
| <b>Total Ministry Expenses</b>                  | \$ 44,300.00  | \$ 60,500.00         | \$ 49,902.96        | \$ -            | \$ -                | \$ -             | \$ 10,597.04  | \$ -         | \$ -                           |

| Accounts                                      | 2020 Budget   | 2021 Proposed Budget | Cooperative Program | NAMB Evangelism | NAMB Ch Plntg - New | NAMB Ch Plntg - Development | McGavin Funds | Fees | Other |
|---|---------------|----------------------|---------------------|-----------------|---------------------|-----------------------------|---------------|------|-------|
| <b>Administrative Expenses</b>                |               |                      |                     |                 |                     |                             |               |      |       |
| 56630 - Office Supplies - CC                  | \$ 1,000.00   | \$ 1,000.00          | \$ -                |                 |                     |                             | \$ 1,000.00   |      |       |
| 56632 - Books/Periodicals - CC                | \$ 300.00     | \$ 300.00            | \$ -                |                 |                     |                             | \$ 300.00     |      |       |
| 56633 - Dues/Subscriptions - CC               | \$ 1,200.00   | \$ 1,200.00          | \$ -                |                 |                     |                             | \$ 1,200.00   |      |       |
| 56634 - Telephone/Internet/Cell - CC          | \$ 2,000.00   |                      | \$ -                |                 |                     |                             | \$ -          |      |       |
| 56635 - Printing - CC                         | \$ 200.00     | \$ 200.00            | \$ -                |                 |                     |                             | \$ 200.00     |      |       |
| 56636 - Website - CC                          | \$ 600.00     | \$ 1,000.00          | \$ -                |                 |                     |                             | \$ 1,000.00   |      |       |
| 56637 - Publicity                             | \$ 1,000.00   | \$ 1,000.00          | \$ -                |                 |                     |                             | \$ 1,000.00   |      |       |
| 56638 - Communications                        | \$ 500.00     | \$ 1,000.00          | \$ -                |                 |                     |                             | \$ 1,000.00   |      |       |
| 56639 - Financial Development                 | \$ 200.00     | \$ 200.00            | \$ -                |                 |                     |                             | \$ 200.00     |      |       |
| 56640 - Support Development Expenses          | \$ 3,500.00   | \$ 4,000.00          | \$ -                |                 |                     |                             | \$ 4,000.00   |      |       |
| XXXX - Background checks                      |               | \$ 1,000.00          |                     |                 |                     |                             | \$ 1,000.00   |      |       |
| 56783 - Liability Insurance                   | \$ 3,200.00   | \$ 3,200.00          | \$ -                |                 |                     |                             | \$ 3,200.00   |      |       |
| <b>Total Administrative Expenses</b>          | \$ 13,700.00  | \$ 14,100.00         | \$ -                | \$ -            | \$ -                | \$ -                        | \$ 14,100.00  | \$ - | \$ -  |
| <b>Staff Development Expenses</b>             |               |                      |                     |                 |                     |                             |               |      |       |
| 56780 - Seminary Tuition Assistance           | \$ 2,000.00   | \$ 2,000.00          | \$ -                |                 |                     |                             | \$ 2,000.00   |      |       |
| 56781 - Support Development Trng              | \$ 1,500.00   | \$ 1,000.00          | \$ -                |                 |                     |                             | \$ 1,000.00   |      |       |
| <b>Total Staff Development Expenses</b>       | \$ 3,500.00   | \$ 3,000.00          | \$ -                | \$ -            | \$ -                | \$ -                        | \$ 3,000.00   | \$ - | \$ -  |
| <b>Annual Event Expenses</b>                  |               |                      |                     |                 |                     |                             |               |      |       |
| 56695 - Evangelism Conference (Impact)        | \$ 10,000.00  | \$ 5,000.00          | \$ -                |                 |                     |                             | \$ 5,000.00   |      |       |
| 56696 - Discipleship Retreat (Surge)          | \$ 5,000.00   | \$ 5,000.00          | \$ -                |                 |                     |                             | \$ 5,000.00   |      |       |
| 56697 - Student Leader Training (Propel)      | \$ 5,000.00   | \$ 5,000.00          | \$ -                |                 |                     |                             | \$ 5,000.00   |      |       |
| 56698 - ZONA                                  | \$ 3,000.00   | \$ 3,000.00          | \$ -                |                 |                     |                             | \$ 3,000.00   |      |       |
| <b>Total Annual Event Expenses</b>            | \$ 23,000.00  | \$ 18,000.00         | \$ -                | \$ -            | \$ -                | \$ -                        | \$ 18,000.00  | \$ - | \$ -  |
| <b>Total Christian Challenge AZ</b>           | \$ 262,850.00 | \$ 261,372.50        | \$ 215,675.46       | \$ -            | \$ -                | \$ -                        | \$ 45,697.04  | \$ - | \$ -  |
| <b>Associational Administration</b>           |               |                      |                     |                 |                     |                             |               |      |       |
| 57301 - Salary Assistance - Fourcorners Assoc | \$ 20,000.00  | \$ 20,000.00         | \$ -                |                 |                     |                             | \$ 20,000.00  |      |       |
| 57302 - DOEM Training                         | \$ 2,500.00   | \$ 2,500.00          | \$ 2,500.00         |                 |                     |                             |               |      |       |
| <b>Total Associational Administration</b>     | \$ 22,500.00  | \$ 22,500.00         | \$ 2,500.00         | \$ -            | \$ -                | \$ -                        | \$ 20,000.00  | \$ - | \$ -  |
| <b>Church Planting</b>                        |               |                      |                     |                 |                     |                             |               |      |       |
| <b>Operating Expenses</b>                     |               |                      |                     |                 |                     |                             |               |      |       |
| <b>Employee Travel &amp; Training</b>         |               |                      |                     |                 |                     |                             |               |      |       |
| 58121 - Confs/Conventions - CP                | \$ -          |                      | \$ -                |                 |                     |                             |               |      |       |
| 58122 - Travel - CP                           | \$ 500.00     | \$ 3,000.00          | \$ 3,000.00         |                 |                     |                             |               |      |       |
| 58123 - Fuel - CP                             | \$ 1,500.00   |                      | \$ -                |                 |                     |                             |               |      |       |
| <b>Total Employee Travel &amp; Training</b>   | \$ 2,000.00   | \$ 3,000.00          | \$ 3,000.00         | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>General Office Expenses</b>                |               |                      |                     |                 |                     |                             |               |      |       |
| 58030 - Office Supplies - CP                  | \$ 500.00     | \$ 700.00            | \$ 700.00           |                 |                     |                             |               |      |       |
| 58031 - Postage - CP                          | \$ 400.00     |                      | \$ -                |                 |                     |                             |               |      |       |
| 58035 - Printing - CP                         | \$ 300.00     |                      | \$ -                |                 |                     |                             |               |      |       |
| 58132 - Books/Periodicals - CP                | \$ 200.00     |                      | \$ -                |                 |                     |                             |               |      |       |
| 58133 - Dues/Subscriptions - CP               | \$ 300.00     |                      | \$ -                |                 |                     |                             |               |      |       |
| 58134 - Telephone/Internet/Cell - CP          | \$ -          |                      | \$ -                |                 |                     |                             |               |      |       |
| <b>Total General Office Expenses</b>          | \$ 1,700.00   | \$ 700.00            | \$ 700.00           | \$ -            | \$ -                | \$ -                        | \$ -          | \$ - | \$ -  |
| <b>Other Expenses</b>                         |               |                      |                     |                 |                     |                             |               |      |       |
| 58083 - Northern Region CPCatalyst Travel     | \$ 5,750.00   | \$ 5,750.00          | \$ -                |                 |                     |                             | \$ 5,750.00   |      |       |
| 58180 - Ministry Expense - CP                 | \$ 2,000.00   | \$ 3,000.00          | \$ 3,000.00         |                 |                     |                             |               |      |       |
| <b>Total Other Expenses</b>                   | \$ 7,750.00   | \$ 8,750.00          | \$ 3,000.00         | \$ -            | \$ -                | \$ -                        | \$ 5,750.00   | \$ - | \$ -  |
| <b>Total Operating Expenses</b>               | \$ 11,450.00  | \$ 12,450.00         | \$ 6,700.00         | \$ -            | \$ -                | \$ -                        | \$ 5,750.00   | \$ - | \$ -  |
| <b>Church Planting Fund</b>                   |               |                      |                     |                 |                     |                             |               |      |       |
| 58120 - Church Planting Fund                  | \$ 750,000.00 | \$ 250,000.00        | \$ -                |                 | \$ 250,000.00       |                             |               |      |       |
| XXXX - Non-Send City Plants supplement        |               | \$ 30,000.00         | \$ -                |                 |                     |                             | \$ 30,000.00  |      |       |
| <b>Total Church Planting Fund</b>             | \$ 750,000.00 | \$ 280,000.00        | \$ -                | \$ -            | \$ 250,000.00       | \$ -                        | \$ 30,000.00  | \$ - | \$ -  |
| <b>Church Plntg Development Fund</b>          |               |                      |                     |                 |                     |                             |               |      |       |
| <b>Associational Response</b>                 |               |                      |                     |                 |                     |                             |               |      |       |
| 58062 - Church Planter Development            | \$ 23,137.50  | \$ 30,000.00         | \$ 750.00           |                 |                     | \$ 14,250.00                | \$ 15,000.00  |      |       |
| 58070 - Field Studies/Tracking                | \$ 15,000.00  |                      | \$ -                |                 |                     |                             |               |      |       |
| <b>Total Associational Response</b>           | \$ 38,137.50  | \$ 30,000.00         | \$ 750.00           | \$ -            | \$ -                | \$ 14,250.00                | \$ 15,000.00  | \$ - | \$ -  |
| <b>Ministry Conferences</b>                   |               |                      |                     |                 |                     |                             |               |      |       |

| Accounts                                    | 2020 Budget    | 2021 Proposed Budget | Cooperative Program | NAMB Evangelism | NAMB Ch Pntg - New | NAMB Ch Pntg - Development | McGavin Funds | Fees         | Other        |                      |
|---|----------------|----------------------|---------------------|-----------------|--------------------|----------------------------|---------------|--------------|--------------|----------------------|
| 58053 - Church Planter Assessments          | \$ 3,000.00    | \$ 3,000.00          | \$ 3,000.00         |                 |                    |                            |               |              |              |                      |
| <b>Total Ministry Conferences</b>           | \$ 3,000.00    | \$ 3,000.00          | \$ 3,000.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ -         |                      |
| <b>Other</b>                                |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 58125 - Partnership Recruiting              | \$ 20,000.00   | \$ 8,500.00          | \$ 8,500.00         |                 |                    |                            |               |              |              |                      |
| 58126 - Church Planter Care Event           | \$ 250.00      | \$ 4,000.00          | \$ 4,000.00         |                 |                    |                            |               |              |              |                      |
| <b>Total Other</b>                          | \$ 20,250.00   | \$ 12,500.00         | \$ 12,500.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ -         |                      |
| <b>Total Church Pntg Development Fund</b>   | \$ 61,387.50   | \$ 45,500.00         | \$ 16,250.00        | \$ -            | \$ -               | \$ 14,250.00               | \$ 15,000.00  | \$ -         | \$ -         |                      |
| <b>Total Church Planting</b>                | \$ 822,837.50  | \$ 337,950.00        | \$ 22,950.00        | \$ -            | \$ 250,000.00      | \$ 14,250.00               | \$ 50,750.00  | \$ -         | \$ -         |                      |
| <b>Hispanic Ministries</b>                  |                |                      |                     |                 |                    |                            |               |              |              |                      |
| <b>Operating Expenses</b>                   |                |                      |                     |                 |                    |                            |               |              |              |                      |
| <b>Employee Travel &amp; Training</b>       |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 58221 - Confs/Conventions - HM              | \$ 2,000.00    | \$ 2,000.00          | \$ 2,000.00         |                 |                    |                            |               |              |              |                      |
| 58222 - Travel - HM                         | \$ 6,000.00    | \$ 6,000.00          | \$ 6,000.00         |                 |                    |                            |               |              |              |                      |
| 58223 - Fuel - HM                           | \$ 4,000.00    | \$ 4,000.00          | \$ 4,000.00         |                 |                    |                            |               |              |              |                      |
| <b>Total Employee Travel &amp; Training</b> | \$ 12,000.00   | \$ 12,000.00         | \$ 12,000.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ -         |                      |
| <b>General Office Expenses</b>              |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 58230 - Office Supplies- HM                 | \$ 625.00      | \$ 625.00            | \$ 625.00           |                 |                    |                            |               |              |              |                      |
| 58231 - Postage - HM                        | \$ 500.00      | \$ 500.00            | \$ 500.00           |                 |                    |                            |               |              |              |                      |
| 58232 - Books/Periodicals - HM              | \$ 300.00      | \$ 300.00            | \$ 300.00           |                 |                    |                            |               |              |              |                      |
| 58233 - Dues,Subscriptions - HM             | \$ 180.00      | \$ 180.00            | \$ 180.00           |                 |                    |                            |               |              |              |                      |
| 58234 - Telephone/Internet/Cell - HM        | \$ 1,500.00    | \$ 1,500.00          | \$ 1,500.00         |                 |                    |                            |               |              |              |                      |
| 58235 - Printing - HM                       | \$ 500.00      | \$ 500.00            | \$ 500.00           |                 |                    |                            |               |              |              |                      |
| <b>Total General Office Expenses</b>        | \$ 3,605.00    | \$ 3,605.00          | \$ 3,605.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ -         |                      |
| <b>Other Expenses</b>                       |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 58280 - Ministry Expense - HM               | \$ 4,100.00    | \$ 4,100.00          | \$ 4,100.00         |                 |                    |                            |               |              |              |                      |
| <b>Total Other Expenses</b>                 | \$ 4,100.00    | \$ 4,100.00          | \$ 4,100.00         | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ -         |                      |
| <b>Total Operating Expenses</b>             | \$ 19,705.00   | \$ 19,705.00         | \$ 19,705.00        | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ -         |                      |
| <b>Associational Response</b>               |                |                      |                     |                 |                    |                            |               |              |              |                      |
| <b>Hispanic CMP</b>                         |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 55058 - Renovation                          | \$ 4,500.00    | \$ 4,500.00          | \$ -                | \$ 3,300.00     |                    |                            | \$ -          | \$ 1,200.00  |              |                      |
| 55062 - Hispanic VBS Clinic                 | \$ 10,000.00   | \$ 10,000.00         | \$ -                | \$ 9,000.00     |                    |                            | \$ -          | \$ 1,000.00  |              |                      |
| 58255 - Hispanic Women Outreach             | \$ 3,000.00    | \$ 3,000.00          | \$ -                | \$ 3,000.00     |                    |                            |               |              |              |                      |
| 58256 - Hispanic Men Outreach               | \$ 1,500.00    | \$ 1,500.00          | \$ -                | \$ 1,500.00     |                    |                            |               |              |              |                      |
| 58262 - Unity Project                       | \$ 10,000.00   | \$ 10,000.00         | \$ -                | \$ 1,500.00     |                    |                            |               | \$ 2,500.00  | \$ 6,000.00  | Hispanic AMO         |
| <b>Total Hispanic CMP</b>                   | \$ 29,000.00   | \$ 29,000.00         | \$ -                | \$ 18,300.00    | \$ -               | \$ -                       | \$ -          | \$ 4,700.00  | \$ 6,000.00  |                      |
| <b>Hispanic CML</b>                         |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 56061 - Hispanic Leadership Conference      | \$ 6,000.00    | \$ 6,000.00          | \$ 1,319.00         | \$ 3,881.00     |                    |                            |               | \$ 800.00    |              |                      |
| 58257 - Escuela Biblica - ASBC              | \$ 2,000.00    | \$ 2,000.00          | \$ -                |                 |                    |                            |               | \$ 2,000.00  |              |                      |
| <b>Total Hispanic CML</b>                   | \$ 8,000.00    | \$ 8,000.00          | \$ 1,319.00         | \$ 3,881.00     | \$ -               | \$ -                       | \$ -          | \$ 2,800.00  | \$ -         |                      |
| <b>Hispanic Response Contingency</b>        |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 58258 - Hispanic Assoc Strategy Contingency | \$ 5,000.00    | \$ 5,000.00          | \$ -                |                 |                    |                            |               |              | \$ 5,000.00  | Hispanic AMO         |
| <b>Total Hispanic Response Contingency</b>  | \$ 5,000.00    | \$ 5,000.00          | \$ -                | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ 5,000.00  |                      |
| <b>Total Associational Response</b>         | \$ 42,000.00   | \$ 42,000.00         | \$ 1,319.00         | \$ 22,181.00    | \$ -               | \$ -                       | \$ -          | \$ 7,500.00  | \$ 11,000.00 |                      |
| <b>Total Hispanic Ministries</b>            | \$ 61,705.00   | \$ 61,705.00         | \$ 21,024.00        | \$ 22,181.00    | \$ -               | \$ -                       | \$ -          | \$ 7,500.00  | \$ 11,000.00 |                      |
| <b>Partnership Missions</b>                 |                |                      |                     |                 |                    |                            |               |              |              |                      |
| <b>Associational Response</b>               |                |                      |                     |                 |                    |                            |               |              |              |                      |
| 59082 - Partnership Evangelism              | \$ 18,000.00   | \$ 50,000.00         | \$ -                |                 |                    |                            |               |              | \$ 50,000.00 | Partnership Missions |
| <b>Total Associational Response</b>         | \$ 18,000.00   | \$ 50,000.00         | \$ -                | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ 50,000.00 |                      |
| <b>Total Partnership Missions</b>           | \$ 18,000.00   | \$ 50,000.00         | \$ -                | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ 50,000.00 |                      |
| <b>Total Expenses</b>                       | \$4,946,860.50 | \$ 4,336,337.04      | \$ 3,478,700.00     | \$ 210,000.00   | \$ 250,000.00      | \$ 14,250.00               | \$ 156,847.04 | \$ 50,500.00 | \$176,040.00 |                      |
| <b>Net Total</b>                            | \$ 5,137.50    | \$ -                 | \$ -                | \$ -            | \$ -               | \$ -                       | \$ -          | \$ -         | \$ -         |                      |